

Telsis Intelligent Network platforms play central role in German managed services deal

German regional telecommunications company NetCologne has become the first customer for a revolutionary managed services package that lets smaller operators launch value-added services on advanced Telsis Intelligent Network (IN) platforms – without capital expenditure.

The supply and manage package has been devised by EWE TEL, one of Germany's largest regional operators and itself a major Telsis user. EWE TEL is providing NetCologne with Telsis hardware, application development and programming, a web portal and support and maintenance.

"Up-front expenditure, heavy demands on in-house engineering resources, and the high in-service costs associated with traditional brands of infrastructure have made a lot of smaller operators very cautious about exploiting IN," says EWE TEL's head of intelligent networks Thorsten Thews.

"Our managed solution changes things dramatically. Because it is a service, it keeps capex off the books, and it enables operators to benefit from Telsis' state-of-the-art IN platforms and our own substantial technological and operational expertise. We use Telsis platforms extensively in our own network and our experience of their competitive cost, robustness and easy programmability means we can deliver a very effective solution."

EWE TEL has installed a Telsis Ocean fastSSP switch and an Ocean fastIP Intelligent Peripheral – an advanced IVR system – at NetCologne's main operations site. The two new platforms are remotely managed and controlled over a TCP/IP link by EWE TEL's existing Ocean fastSCP Service Control Point. The fastSCP also remotely controls NetCologne's Alcatel S12 switches via INAP over SS7.

In addition, EWE TEL is designing and hosting a dedicated customer self-service web portal for NetCologne on its own existing Telsis Ocean Internet Server.

One of Germany's largest independent regional carriers, EWE TEL is also the country's most experienced user of Telsis IN technology. It has deployed Telsis switches, service control points and other platforms in its own network for more than five years, providing more than 275,000 businesses and homes in the north west of Germany with highly robust and flexible voice and data services.

About NetCologne:

As a regional, fixed network operator, NetCologne provides the economic area of Cologne, Bonn and Aachen with future orientated communication technology. Products range from telephone services, Internet, cable TV and data services to complex corporate networks and tailor-made telecommunications solutions. The company employs about 620 employees. For further information, visit www.netcologne.de.



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