

Telsis and Quante Netzwerke Win IN Contract From VSE NET

A reseller agreement between voice and text infrastructure and services specialist Telsis and German systems integrator Quante Netzwerke GmbH has led to a significant first deal.

3M subsidiary Quante Netzwerke has won a contract from VSE NET GmbH to augment an existing Thomson Cirpack NGN switch and Siemens EWSD with a Telsis IN (Intelligent Network) application server. "The move will enable us to make substantial savings by bringing number portability in-house and ending a costly outsourcing arrangement. For the near future we plan to exploit the Telsis platform's simple-to-use application creation environment for other added-value applications", said Michael Leidinger, general manager of VSE NET.

Quante Netzwerke operates in Germany, Austria, Switzerland and Poland, building and supporting transmission networks built around Thomson IMS soft switching and Siemens TDM products as well as other transmission platforms. Its customers are industry giants such as E.ON, Envia and Vattenfall, along with public authorities and municipalities. The addition of Telsis IN technology to the Quante Netzwerke portfolio enables the integrator to bridge old and new networks in a way rivals cannot match. General manager Manfred Brandt explains: "Telsis already has tremendous traction in Germany with major IN installations at six operators. It's recognised for clever yet highly robust platforms coupled to a proven strength in interworking within complex multi-protocol environments. That's a unique proposition and one that substantially increases the value we can bring to our market."

Quante Netzwerke GmbH, based in Hanover, is a subsidiary of 3M Deutschland GmbH, part of the 3M Group, and delivers full-service solutions to the telecommunications sector. Both public and private network operators benefit from Quante Netzwerke's flexible partnering approach to network installations and years of experience in the design and maintenance of complex systems. Quante Netzwerke supplies and installs complete transmission technology, offering an end-to-end service including network planning, commissioning, project management, full management and maintenance.

Telsis products are in use with major mobile and fixed network operators worldwide. The company has an extensive range of carrier-grade infrastructure solutions including SMS Routing and IN voice platforms, as well as media gateways for NGN and VoIP support. Telsis has a long history of enabling operators to benefit from the introduction of innovative value added services, and is now leading the industry in defining a new global standard for SMS service usability and customer experience.



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