

Telsis Wins IP Corporate Connections Deal With Vodafone Netherlands

Telsis expertise in multi-protocol environments, coupled to the company's technology road-map for bridging current and next-generation networks, has won it a ground-breaking deal with Vodafone Netherlands.

Following a three month trial, Vodafone is to deploy upgraded Telsis protocol conversion platforms, enabling it to offer large public and private sector enterprises a direct connection to its network via SIP, the voice over IP protocol, in addition to a range of existing legacy connection schemes.

Vodafone customers will experience a contemporary integrated fixed and mobile voice solution enabling their unified communications to increase efficiency, manageability, and to save costs.

Vodafone solution manager Jo Smits explains: "We have a large number of Telsis protocol converters at multiple sites throughout the Netherlands and over the last five years they have enabled us to position Vodafone as the country's most flexible operator. They allow enterprise customers to connect their PBXs and ACDs to our network using almost any standards-based legacy protocol they choose, as well as proprietary versions. We're getting increasing interest in SIP as organisations begin migrating to SIP based PBXs. So the question was could Telsis move Vodafone and its customers smoothly into the world of IP?"

"The Telsis roadmap for voice platforms offers several different options for creating even greater value for our direct connect customers by adding intelligence and applications, but for now Telsis has proved conclusively that it has a very thorough understanding of SIP. Telsis not only delivered a fully standards compliant solution for the trial, but demonstrated that at very short notice it can deliver proprietary flavours of the protocol too. As a result, we'll soon be offering IP connectivity to our customers, starting with one of our Telsis sites and upgrading the rest in a phased programme as customer demand continues to grow."

Telsis products are in use with major mobile and fixed network operators worldwide. The company has an extensive range of carrier-grade infrastructure solutions including SMS Routing and IN voice platforms, as well as media gateways for NGN and VoIP support. Telsis has a long history of enabling operators to benefit from the introduction of innovative value added services, and is now leading the industry in defining a new global standard for SMS service usability and customer experience.

Vodafone is one of the largest communication providers in the Netherlands and member of Vodafone Group, the largest international mobile communication provider worldwide, participating in mobile operators in 31 countries over five continents, and with partner networks in approximately 40 countries worldwide. As at 31 March 2010 Vodafone had a customer base of over 340 million worldwide. For more information visit <http://www.vodafone.com>



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